



## ORICoop Agronomy & Biological Farm Services

ORICoop is pleased to be working with some of the leading professionals in organic & biodynamic farming, regenerative agriculture and agroecology around Australia. Our team of leading organic & biological consultants aim to build better organic & regenerative farms, better farmers, and higher quality organic produce across the organic food supply chain. Further specific information on each of the professional services will be provided – specific to your business needs & requirements.

### **Biological & Organic Farm Analysis**

The biological and organic farm analysis is a deep dive into the soil, plant and animal health of your existing biological farming system. It also outlines the risks surrounding your current production strategy, and addressing any pest, disease or possible nutrient deficiency with good biological farming expertise. ORICoop works with an experienced team of biological and agroecology partners, and depending on your production system and region – we will connect and enable you to maximise your success as an organic or biodynamic farmer.

To complete the Organic Farm Analysis we will refer you to one of our specialist consultants. You will need to provide your last organic audit, organic farm management plan, latest soils tests and inputs, the farm's production history over the past 3 years, and a farm plan/mud map.

### **Financial Farm & Business Analysis**

This is a specialist service with the intention to empower organic farmers to make more informed financial & business decisions on their existing or future organic farming enterprise. To complete the Financial Farm Analysis you will need to provide your last organic audit, your organic management plan, your farm current marketing strategy (if you have one), and your last 3 years production and P&L figures (if you have them). One of our specialist consultants will help you understand the organic market better, and will share with you new and emerging business opportunities, and ways you can better utilise and improve your farm, business and market future.

### **Organic Certification Services**

Certification Services includes assistance with your organic audit, any problems or non-compliance with your certification. We have specialist consultants that understand the organic standards, and can work with you, & with your certifier (if required) to enable your farm to continue in organic & biodynamic food production.

One of our specialist consultants will provide these services to you. They will need a copy of your last organic audit, your organic farm management plan, a mud/visual map of your farm, and a summary of your main certification/compliance issues.

Most of our Specialist Consultants all work remotely, and will receive this information, and will offer you feedback and a phone consultation & action plan directly. They are also able to assist with the completion of any audit issues or paperwork regarding your organic certification at your discretion.



### **Post Farm Gate Organic Market Analysis**

This is an independent service that we provide to farmers, to maximise their post farm gate market for organic produce. Depending on your farm type – we recommend our specialist market development team(s) that can take your product from a farm or business concept, to local domestic or international export markets. Empowering farmers to be price makers, rather than price takers.

We will refer you to our specialist providers depending on your scenario. To complete this analysis you will need to provide your last organic audit, your current business plan & current marketing strategy (if you have one). Our specialist consultants understand the organic market deeply, and will share with you new and emerging opportunities, and ways you can better utilise and improve your farm, business and market opportunity.

### **Organic Farm Analysis & Acquisition**

- Acquisition parameters
- Inspection of suitable land areas
- Farm analysis (soil/land/market)
- Business analysis (product to market/demand/supply)
- Negotiation of land transaction (if required)
- Set up & transition to organic certification pathways
- Monthly/quarterly farm analysis (as required)
- Feedback to owner/farmer of farm progress

For clients interested to tackle the journey of owning and managing your own organic farm – we can help you! From scouting your investment or acquisition parameters, to guiding the inspection and finding suitable land and property types – we have you covered.

### **Monthly, Quarterly or Annual Farm Mentoring (including on farm & telephone farm consult)**

This service is provided for those farm owners or managers who want to be involved the success of their farm from an independent third party perspective. It could be seasonal, it could be financial, it could be a concern in animal or plant health. Our experienced team of organic consultants will be able to work with your farm manager to build their trust, your business and offer you feedback and assurance of the future development & potential of your business.

### **ORGANIC FARM PLACEMENT**

This service is provided due to the ongoing demand for quality farm staff and management, or field and labour staff on organic farms. ORICoop works with reputable partners, that assist us to have a wide coverage, for our incoming farmers to be screened, passionate people looking for their next step. ORICoop also works with the employees and staff members, to make sure they are well versed in the organic standards, and are passionate about the integrity of the industry.



## ORICoop Agronomy & Biological Farm Services

ORICoop is pleased to be a leader in empowering organic farmers to farm better.

To book your chosen farm analysis or service provision with ORICoop please complete the following including the Terms & Conditions overleaf & return via email:-

NAME:-

MOBILE:-

EMAIL:-

FARM NAME:-

CERTIFICATION NUMBER:-

FARM ADDRESS:-

### **SERVICES REQUESTED see above for details (PLEASE TICK)**

- Biological & Organic Farm Analysis
- Financial Farm & Business Analysis
- Organic Certification Services
- Post Farm Gate Market Analysis
- Organic Farm Placement
- Organic Farm Acquisition
- Farm Management Agreement
- Soil testing as recommended

**PAYMENT** - All services are to be confirmed & paid prior to engagement. Payment can be made online via credit card if required (contact for payment details).

You will need to provide your last organic audit, your organic farm management plan, your financial figures (if required) plus an aerial/working map or visual of your farm.

SIGNED BY OWNER/DIRECTOR:-

NAME:-

MOBILE PHONE:-



# ORICoop Conditions of Management Agreement

All ORICoop properties adhere to the same ORICoop principles of fairness, transparency, and trust.

- We only work with trusted service providers with regard to farm placement, farm & business analysis & ongoing mentoring, with all consultants agreeing to strict confidentiality agreements.
- All service providers are responsible for their own relevant insurance
- We work with the best intentions, but cannot guarantee the personal or financial outcomes of this agreement, or any grievance, despite our best endeavours
- All farm business & financial estimations are based on market data & experience, and should be considered as such, along with market, seasonal and personal risks to the business
- All Farm Managers are responsible for their own insurance
- Any fees payable to ORICoop are due within 14 days of each month or 14 days from provision of services.
- All financial analysis and data provided by farm, and to the farm are considered the property of the Farm Owner, and will not be used in any way beyond this use.
- ORICoop can & will make recommendations to lessen risk & enable diversified growth of the farm business – however the choice to implement these strategies are done at the Farm Manager &/or Farm Owner's risk and cannot be taken as a guarantee of outcome.
- ORICoop can provide a template for a Farm Agreement, however we recommend it is checked over by a legal advisor and that it represents your own situation fully.

## **SERVICES included in these conditions (please tick)**

- Biological & Organic Farm Analysis
- Financial Farm & Business Analysis
- Organic Certification Services
- Post Farm Gate Market Analysis
- Organic Farm Placement
- Organic Farm Acquisition
- Share Or Farm Agreement

We understand the risks and variability of farm management & potential farm &/or business outcomes, and are fully aware of ORICoop's intentions to provide direction, input and support in the endeavour. However, in no way is there a guarantee of the outcome for the farm, financially, or the farm manager.

SIGNED BY OWNER/DIRECTOR:-

NAME:-

Return Email:- [admin@organicinvestmentcooperative.com.au](mailto:admin@organicinvestmentcooperative.com.au)